

Message Text

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42

ACTION XMB-07

INFO OCT-01 AF-10 EUR-25 ADP-00 EB-11 COME-00 AID-20 L-03

CIAE-00 INR-09 NSAE-00 RSC-01 TRSE-00 OMB-01 RSR-01

T-03 /092 W

----- 040815

R 131139 Z MAR 73

FM AMEMBASSY DAR ES SALAAM

TO SECSTATE WASHDC 2714

INFO AMEMBASSY BLANTYRE

AMCONSUL CAPETOWN

COMIDEASTFOR

AMEMBASSY KAMPALA

AMMBASSY LONDON 1123

AMCONSUL LOURENCO MARQUES

AMCONSUL LUANDA

AMEMBASSY LUSAKA

AMEMBASSY NAIROBI

AMEMBASSY ROME

AMEMBASSY PRETORIA

LIMITED OFFICIAL USE DAR ES SALAAM 0844

CAPE TOWN FOR EMBASSY

E. O. 11652: N/ A

TAGS: ETRN, ETRD, TZ, ZA

SUBJECT: REPLACEMENT OF ZAMBIAN- TANZANIAN ROAD SERVICE RUMORED

REFERENCE: DAR ES SALAAM 0628 (NOTAL)

1. REFTEL CONCERNED FINANCING POTENTIAL SALE U. S. TRUCKS FOR
USE IN CARRYING ZAMBIAN TRAFFIC TO AND FROM TANZANIAN PORTS.
PURCHASER TO BE GOVERNMENT OF TANZANIA THROUGH MEDIUM OF ITS
WHOLLY- OWNED NATIONAL TRANSPORT CORPORATION (NTC).

2 . IN PURSUING TRADE OPPORTUNITY, EMBOFF LEARNED THAT TANGOV
AND ALLEGEDLY ZAMBIANS, DEEPLY DISSATISFIED WITH PERFORMANCE
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OF ZAMBIAN- TANZANIAN ROAD SERVICE (ZTRS), A PARTNERSHIP BETWEEN TANZANIA AND ZAMBIA SINCE 1966. TANGOV APPARENTLY PLANNING RAPID BUILDUP OF NTC TRUCKING CAPABILITY AND EVENTUAL TAKEOVER OF ZTRS SERVICES.

3. OUR REACTION TO THIS REPORTED MOVE IS ONE OF DEEP SKEPTICISM. NTC RELATIVELY NEW AND SMALL ENTITY WITH LIMITED MANAGERIAL CAPACITY. INITIAL RESPONSIBILITY OF NTC WAS TO REPLACE PRIVATE TRANSPORTERS AS THEY MOVED OUT OF INTERNAL DISTRIBUTION TRADE. NTC HAS HAD CONSIDERABLY MORE FAILURES THAN SUCCESSES IN MEETING THIS RESPONSIBILITY.

4. ZTRS IS FAR FROM EFFICIENT OUTFIT ITSELF, HOWEVER, IT DOES HAVE AVAILABLE TO IT THE BULK OF THE EXPERTISE ON LONG DISTANCE ROAD HAULAGE MATTERS THAT IS RESIDENT IN THIS COUNTRY. ZTRS MOVEMENT OUT OF THE TANZANIAN- ZAMBIA TRADE WILL UNDOUBTEDLY ONLY INCREASE THE CONFUSION THAT IS INEVITABLY ATTENDANT UPON ZAMBIA REORGANIZATION OF ITS SUPPLY ROUTES.

5. WOULD APPRECIATE LUSAKA' S COMMENTS.
CARTER

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

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Disposition Authority: worrelsw
Disposition Case Number: n/a
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Status: <DBA CORRECTED> jms 971124
Subject: REPLACEMENT OF ZAMBIAN- TANZANIAN ROAD SERVICE RUMORED
TAGS: ETRD, ETRN, TZ, ZA
To: AMMBASSY LONDON
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Type: TE

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